

ENERGY TO SERVE

Electric

Retail Electric Revenues	\$ 811,741,000
Wholesale Electric Revenues	\$ 81,512,000
Retail Energy Sales (Thousands of MWhs)	8,897
Wholesale Energy Sales (Thousands of MWhs)	2,881
Retail Electric Customers (Avg/Period)	378,899
Annual Use per Residential Customer (kWh)	11,469
Revenue per kWh (Residential)	\$ 0.0994
Annual Revenue per Customer (Residential)	\$ 1,139.87

Natural Gas

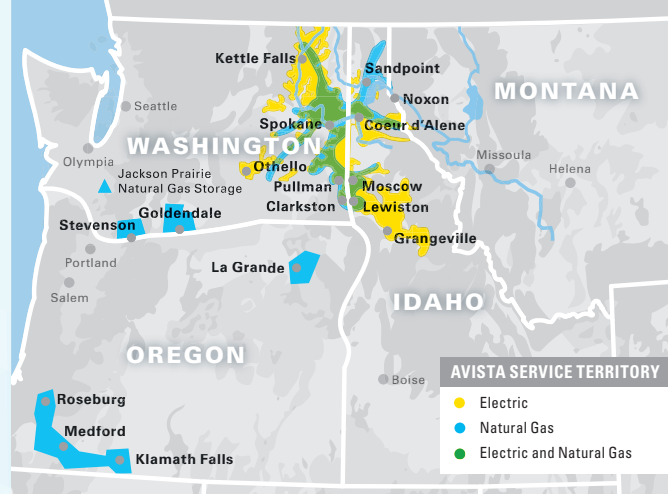
Retail Natural Gas Revenues	\$ 330,073,000
Wholesale Natural Gas Revenues	\$ 142,722,000
Retail Therms Delivered	367,130,000
Transportation Therms Delivered	186,222,000
Wholesale Therms Delivered	545,348,000
Retail Natural Gas Customers (Avg/Period)	342,855
Annual Use per Residential Customer (Therms)	722
Revenue per Therm (Residential)	\$ 0.99

Annual Revenue per Customer (Residential)	\$ 716.31
Peak Day Demand (Dth)	312,958

Utility Power Supply Mix

Total Hydro (Includes Long-Term Contracts)	49%
Company-Owned Hydro	41.5%
Long-Term Hydro Contracts	7.5%
Natural Gas	35%
Coal	9.5%
Biomass	2%
Wind Contract	4.5%
	100%

Avista serves electric and natural gas customers in eastern Washington and northern Idaho, and natural gas customers in southern and eastern Oregon.



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View Outage Updates
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800.222.4931

EXCHANGE LISTING
Ticker Symbol: AVA,
New York Stock Exchange

WEBSITES
www.avistacorp.com
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2018 QUICK FACTS



2018



Thinking Bigger Innovating Forward



AVISTA CORP. FINANCIAL DATA YEAR ENDED 12/31/17

Total Annual Revenue.....	\$ 1,445,929,000
Net Income	\$ 115,916,000
Earnings Common Share Diluted	\$ 1.79
Dividends Paid per Common Share	\$ 1.43
Book Value per Common Share.....	\$ 26.41
Stock Price as of 12/31/17	\$ 51.49
2017 Range	
High	\$ 52.74
Low	\$ 37.94
Return on Average Common Equity (Total Company).....	6.90%
Employees (Avista Utilities Employees Only).....	1,744
Employee Community Volunteer Hours.....	48,300

AVISTA UTILITIES

Population of Service Area	1,600,000
Miles of Transmission Line	
230kV	700
115kV	1,550
500kV	500
Miles of Distribution Lines.....	19,000
Miles of Natural Gas Distribution Mains.....	7,800
Percent of Utility Operating Revenues by Jurisdiction—Retail Revenue (Actual Sales to Customers)	
Washington.....	62.55%
Idaho	28.90%
Oregon	4.46%

GENERATION CAPABILITY OF COMPANY- OWNED RESOURCES (MEGAWATTS)

Hydroelectric

Cabinet Gorge (Clark Fork)	273.0
Little Falls.....	40.4
Long Lake	88.0
Monroe Street.....	15.0
Nine Mile	37.6
Noxon Rapids (Clark Fork).....	562.4
Post Falls	15.4
Upper Falls.....	10.2
Total Hydroelectric Capability	1,042.0

Thermal Generation

Boulder Park.....	24.6
Colstrip Units 3 and 4	222.0

Coyote Springs 2	295.0
Kettle Falls (Biomass).....	53.5
Kettle Falls CT.....	6.9
Northeast CT.....	64.8
Rathdrum CT	166.5
Total Thermal Capability	833.3
Total Generation Capability.....	1,875.3

Electric Load

Electric Average Hourly Load (aMW)	1,070
Peak Electric Native Load Required for 2017	
Retail—Winter	1,681
Retail—Summer	1,596

Forecasted Electric Energy Requirements (aMW)

System Load—2018	1,106
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