

2017 QUICK FACTS



Electric

Retail Electric Revenues	\$ 759,781,000
Wholesale Electric Revenues.....	\$ 112,071,000
Retail Energy Sales (Thousands of MWhs).....	8,497
Wholesale Energy Sales (Thousands of MWhs)	2,998
Retail Electric Customers (Avg/Period)	374,384
Annual Use per Residential Customer (kWh).....	10,667
Revenue per kWh (Residential)	\$ 0.0962
Annual Revenue per Customer (Residential)	\$ 1,025.74

Natural Gas

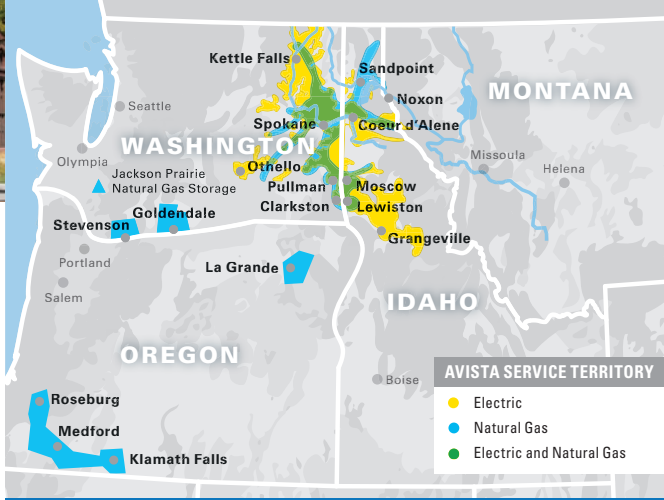
Retail Natural Gas Revenues	\$ 293,780,000
Wholesale Natural Gas Revenues	\$ 153,446,000
Retail Therms Delivered	310,185,000
Transportation Therms Delivered	178,377,000
Wholesale Therms Delivered	684,317,000
Retail Natural Gas Customers (Avg/Period)	336,043
Annual Use per Residential Customer (Therms)	620
Revenue per Therm (Residential)	\$ 1.05

Annual Revenue per Customer (Residential)	\$ 649.01
Peak Day Demand (Dth)	285,960

Utility Power Supply Mix

Total Hydro (Includes Long-Term Contracts)	49%
Company-Owned Hydro	41.5%
Long-Term Hydro Contracts	7.5%
Natural Gas	35%
Coal	9.5%
Biomass	2%
Wind Contract	4.5%
	100%

- ▶ Avista serves electric and natural gas customers in eastern Washington and northern Idaho, and natural gas customers in southern and eastern Oregon.



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EXCHANGE LISTING
Ticker Symbol: AVA,
New York Stock Exchange

WEBSITES
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QUICK FACTS

◀ EMBRACING A BRIGHTER FUTURE TOGETHER



AVISTA CORP. FINANCIAL DATA YEAR ENDED 12/31/16

Total Annual Revenue	\$1,442,483,000
Net Income	\$ 137,228,000
Earnings Common Share Diluted.....	\$ 2.15
Dividends Paid per Common Share	\$ 1.37
Book Value per Common Share	\$ 25.69
Stock Price as of 12/31/16.....	\$ 39.99
2016 Range	
High.....	\$ 44.97
Low	\$ 34.67
Return on Average Common Equity (Total Company).....	8.60%
Employees (Avista Utilities Employees Only).....	1,742
Employee Community Volunteer Hours.....	47,800

AVISTA UTILITIES

Population of Service Area	1,600,000
Miles of Transmission Line	
230kV.....	685
115kV.....	1,565
500kV.....	500
Miles of Distribution Lines.....	19,000
Miles of Natural Gas Distribution Mains	7,700
Percent of Utility Operating Revenues by Jurisdiction—Retail Revenue (Actual Sales to Customers)	
Washington.....	62.88%
Idaho	28.90%
Oregon.....	8.22%

GENERATION CAPABILITY OF COMPANY- OWNED RESOURCES (MEGAWATTS)

Hydroelectric

Cabinet Gorge (Clark Fork)	273.0
Little Falls.....	35.6
Long Lake.....	88.0
Monroe Street	15.0
Nine Mile.....	29.0
Noxon Rapids (Clark Fork).....	562.4
Post Falls	15.4
Upper Falls.....	10.2
Total Hydroelectric Capability	1,028.6

Thermal Generation

Boulder Park	24.6
Colstrip Units 3 and 4	222.0

Coyote Springs 2	295.0
Kettle Falls (Biomass).....	53.5
Kettle Falls CT.....	6.9
Northeast CT	64.8
Rathdrum CT	166.5
Total Thermal Capability.....	833.3
Total Generation Capability.....	1,861.9

Electric Load

Electric Average Hourly Load (aMW)	1,033
Peak Electric Native Load Required for 2016	
Retail—Winter.....	1,655
Retail—Summer	1,587

Forecasted Electric Energy Requirements (aMW)

System Load—2017	1,078
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